

## **Financial Strategies and Methods for Disaster Risk Mitigation**

# Methods for Analyzing the Economy of Security Investments

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1. Situation and Motivation
2. General Methods for Analyzing the Economy
3. Return of Security Investment (ROSI)
4. Application of the Statistical Approach
5. Conclusion

# 1. SITUATION AND MOTIVATION

# 1. Situation and Motivation



- Until now there are not too much scientific methods regarding the relation between costs and benefit of security investments resp. security measures
- Reasons
  - No direct benefit
  - Benefit as risk reduction
  - Difficult to measure / to calculate

## 2. GENERAL METHODS FOR ANALYZING THE ECONOMY

## 2. General Methods for analyzing the economy

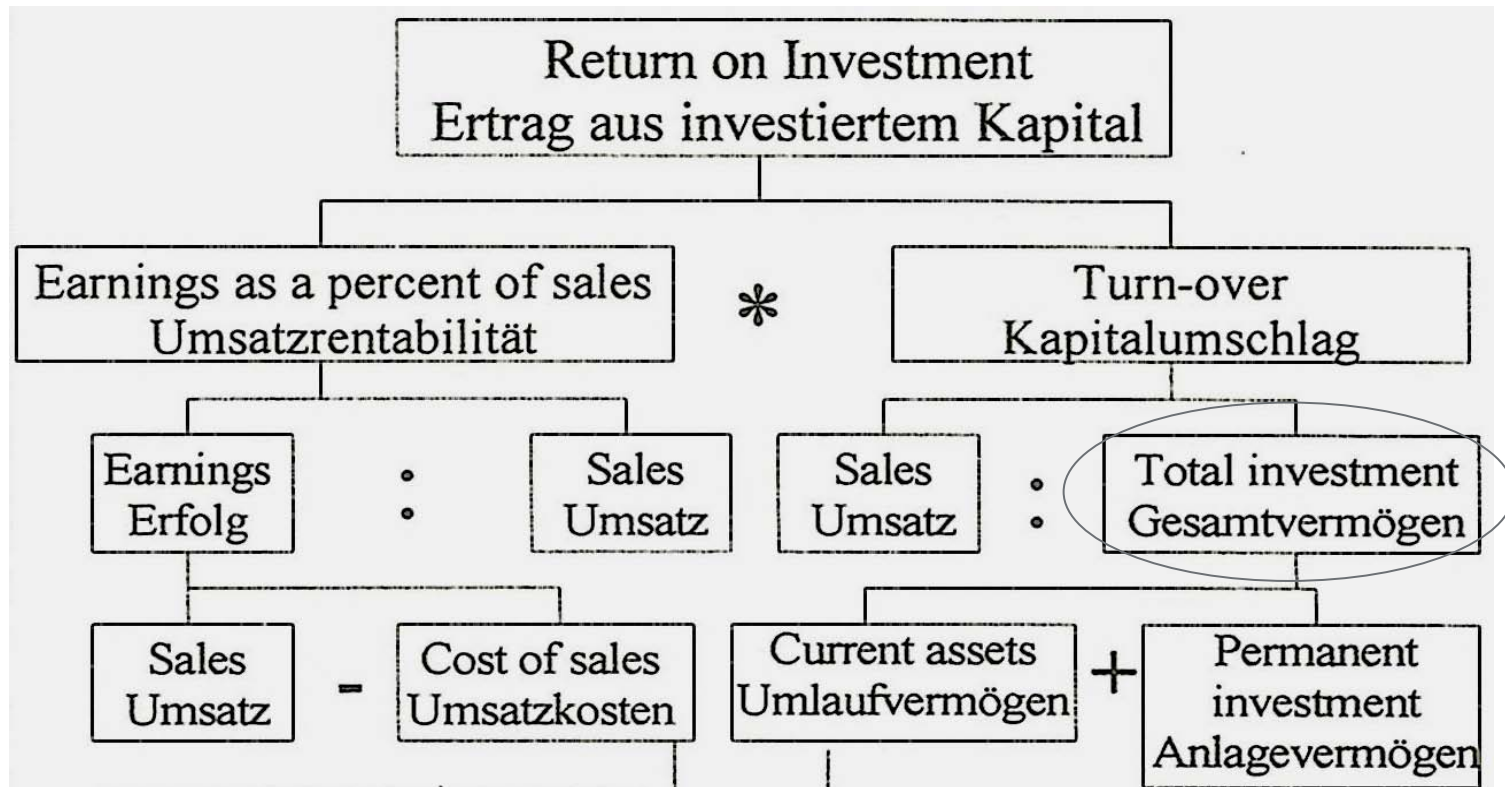


- Methods
  - Quantitative
    - Examples: comparison of costs, comparison of profits, rentability, amortisation
  - Qualitative
    - Examples: analysis of benefit value, effectiveness chain

# 2. General Methods for analyzing the economy



- Measurement systems
  - Example: Return on Investment (ROI)

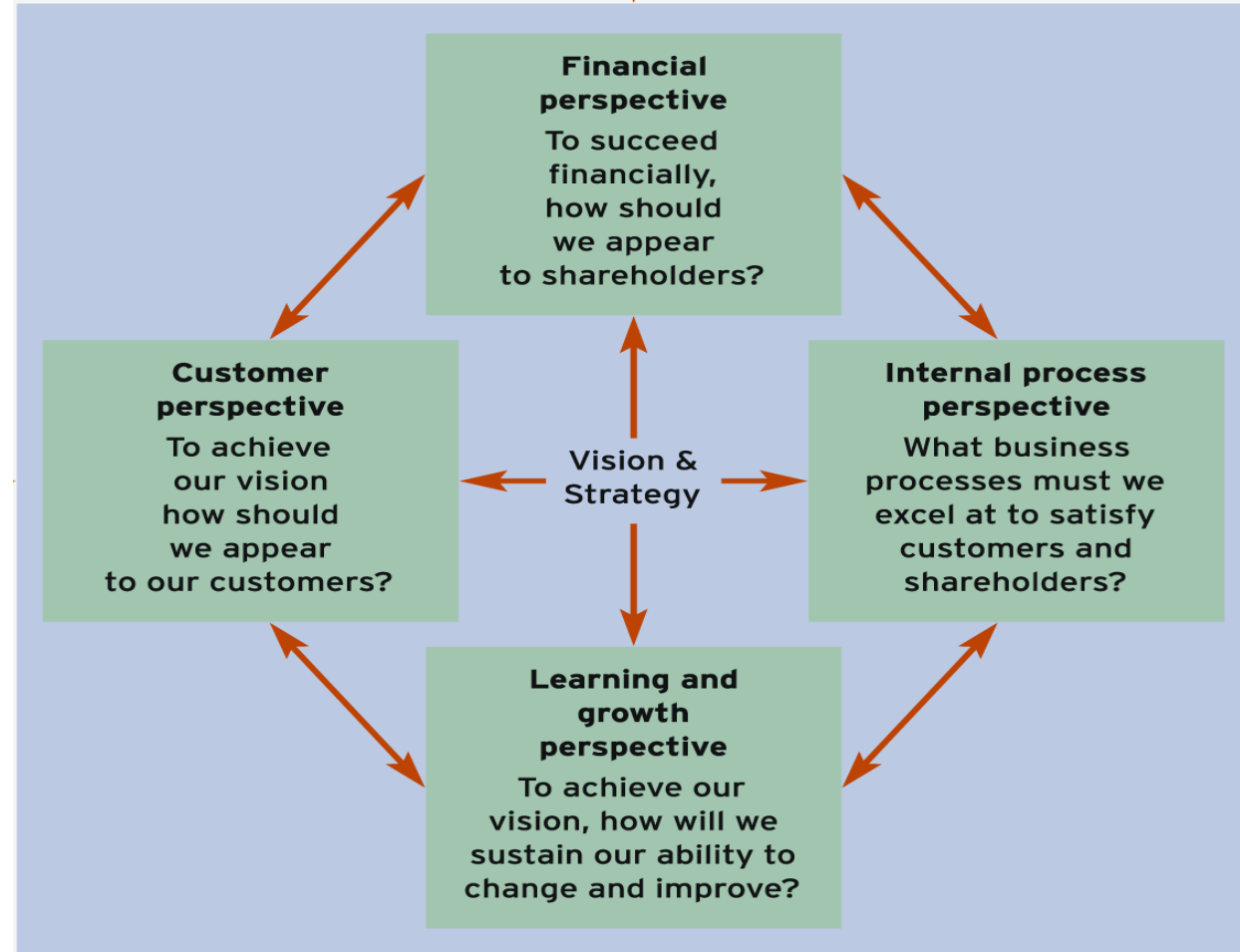


# 2. General Methods for analyzing the economy



## ■ Measurement systems

- Example:  
Balanced Scorecard
- Necessary:  
Measurement system for every perspective



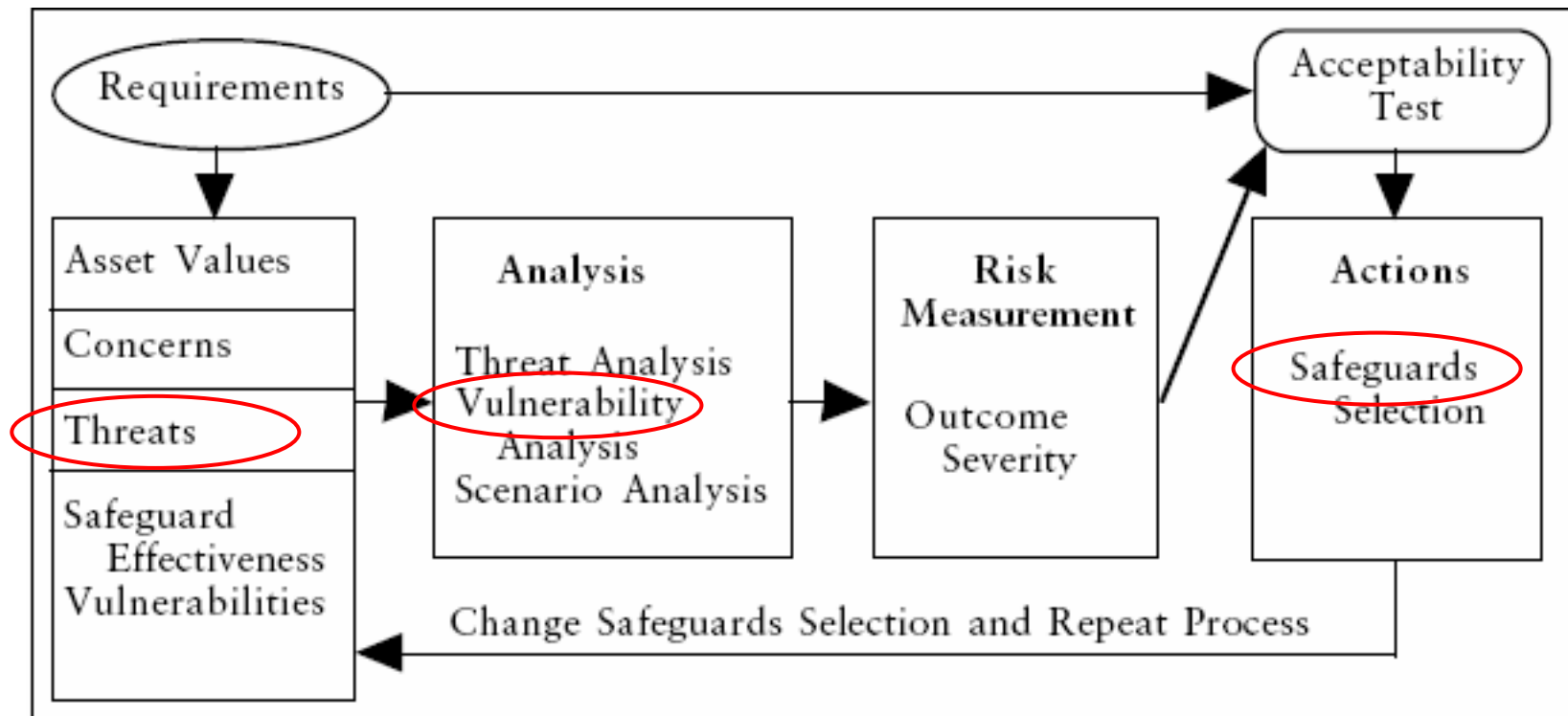


# 3. RETURN OF SECURITY INVESTMENT (ROSI)

# 3. Return of Security Investments (ROSI)



## Risk-management Modeling Framework of the National Institutes of Standards and Technology (NIST)



# 3. Return of Security Investments (ROSI)



- Aim: Risk mitigation through security measurements (safeguards)
- Questions
  - How expensive is security?
  - How effective / efficient is security?
  - What are the „earnings“?

# 3. Return of Security Investments (ROSI)



- Annual Loss Expectancy (ALE)

***ALE = value of loss × expected rate of loss =***

$$\sum_{i=1}^n I(O_i) \cdot P_i$$

where  $(O_1, \dots, O_n)$ : Set of Harmful Outcomes,  
 $I(O_i)$ : Impact of Outcome  $i$  in dollars (EUR), and  
 $P_i$ : Frequency of Outcome  $i$ .

- In many cases the impacts resp. the frequency cannot be determined sufficiently exact to support investment decisions.

## ■ Benefit

$$\mathbf{Benefit}_k = \mathbf{ALE}_0 - \mathbf{ALE}_k$$

- Benefit means reduction of loss expectancy.
- $ALE_0$  represents the ALE due to the status quo.
- $ALE_k$  represents the k-th bundle  $B_k$  of safeguards applied.

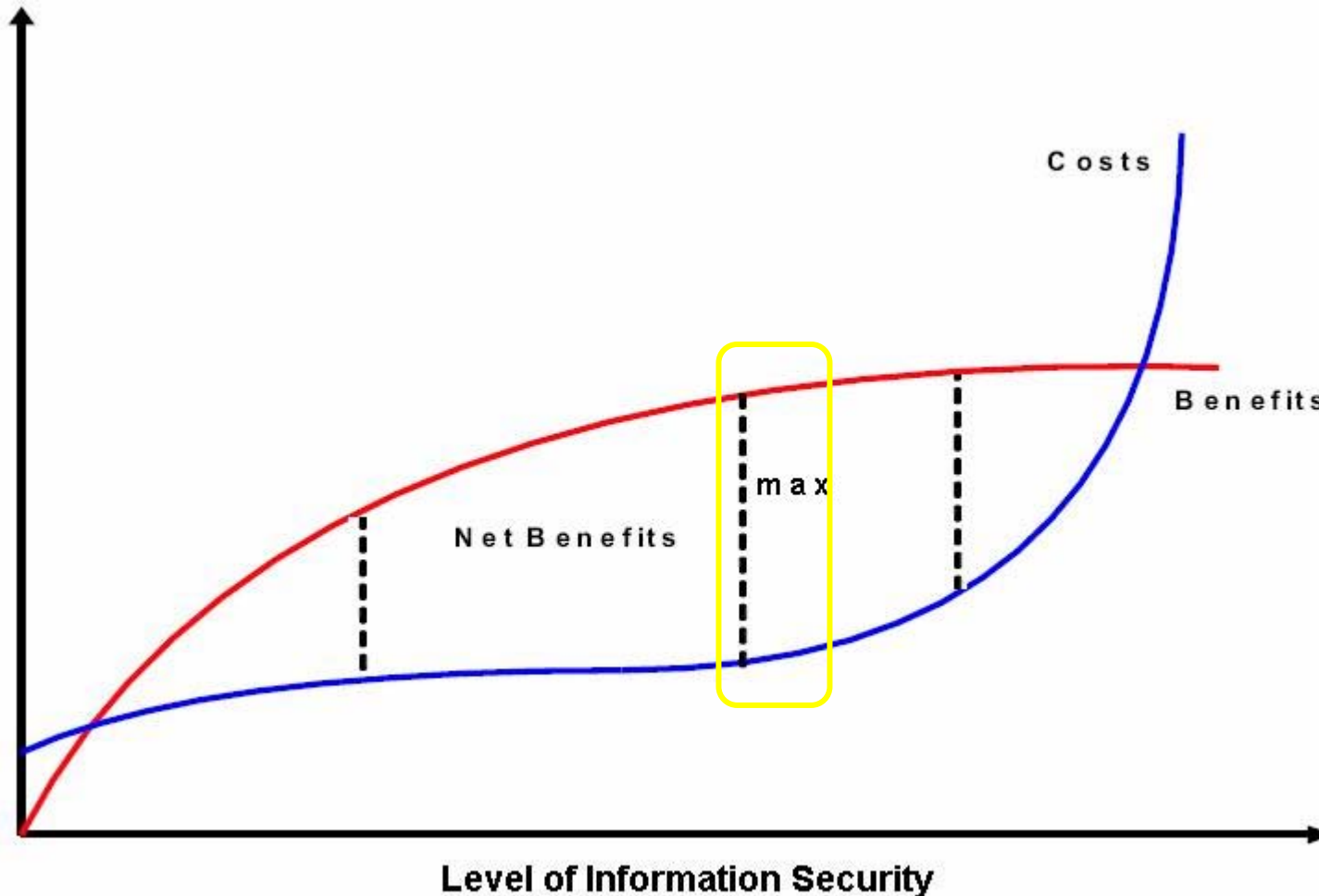
$$\mathbf{NetBenefit}_k = \mathbf{Benefit}_k - \mathbf{Costs}_k$$

- $Costs_k$  represents the costs of the k-th bundle  $B_k$  of safeguards.

# 3. Return of Security Investments (ROSI)



## Net benefit depending on costs and benefit



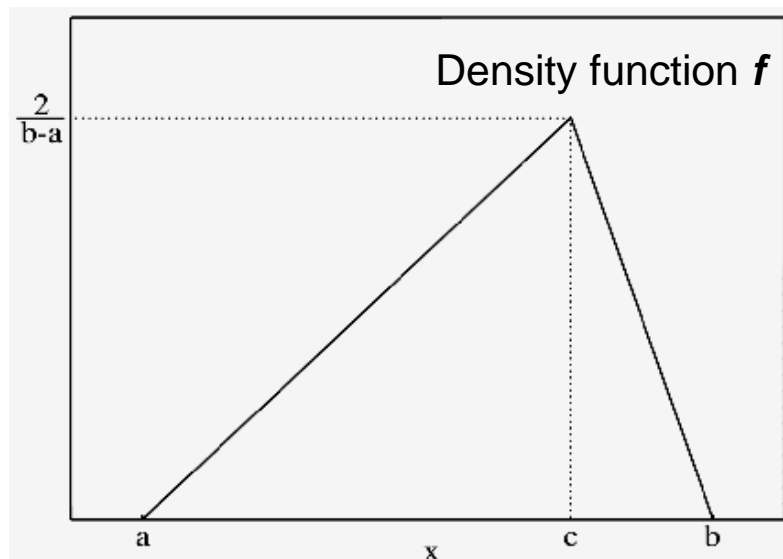
Source: Sklavos /  
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International  
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Network Security

# 3. Return of Security Investments (ROSI)

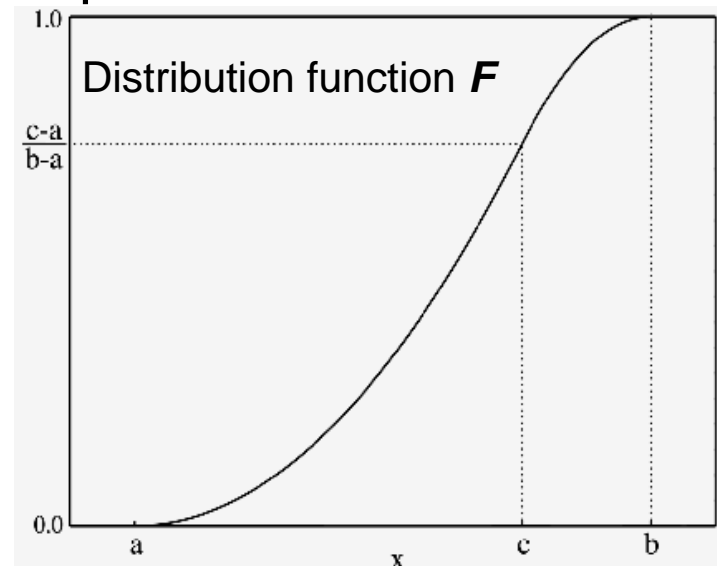


## Handling of the uncertainty of input data by K. J. Soo Hoo

- ALE computation based on a statistical approach
  - Instead of demanding exact input data a continuous probability distribution is used for the input data.
  - If the data is estimated by experts the ***triangular distribution*** of the relevant random variable has proven successful.



und



# 3. Return of Security Investments (ROSI)



## Properties of the triangular distribution

- Assume that  $X$  is a random variable. Then the following equation for the distribution function is given:

$$F(x) = P(X \leq x) = \int_{-\infty}^x f(t) dt .$$

- For the triangular distribution,

$$F(x) = \begin{cases} \frac{(x-a)^2}{(b-a)(c-a)} & \text{for } a \leq x \leq c \\ 1 - \frac{(b-x)^2}{(b-a)(b-c)} & \text{for } c < x \leq b, \end{cases} \quad \text{and } E(X) = \frac{a+b+c}{3} .$$



# 3. Return of Security Investments (ROSI)

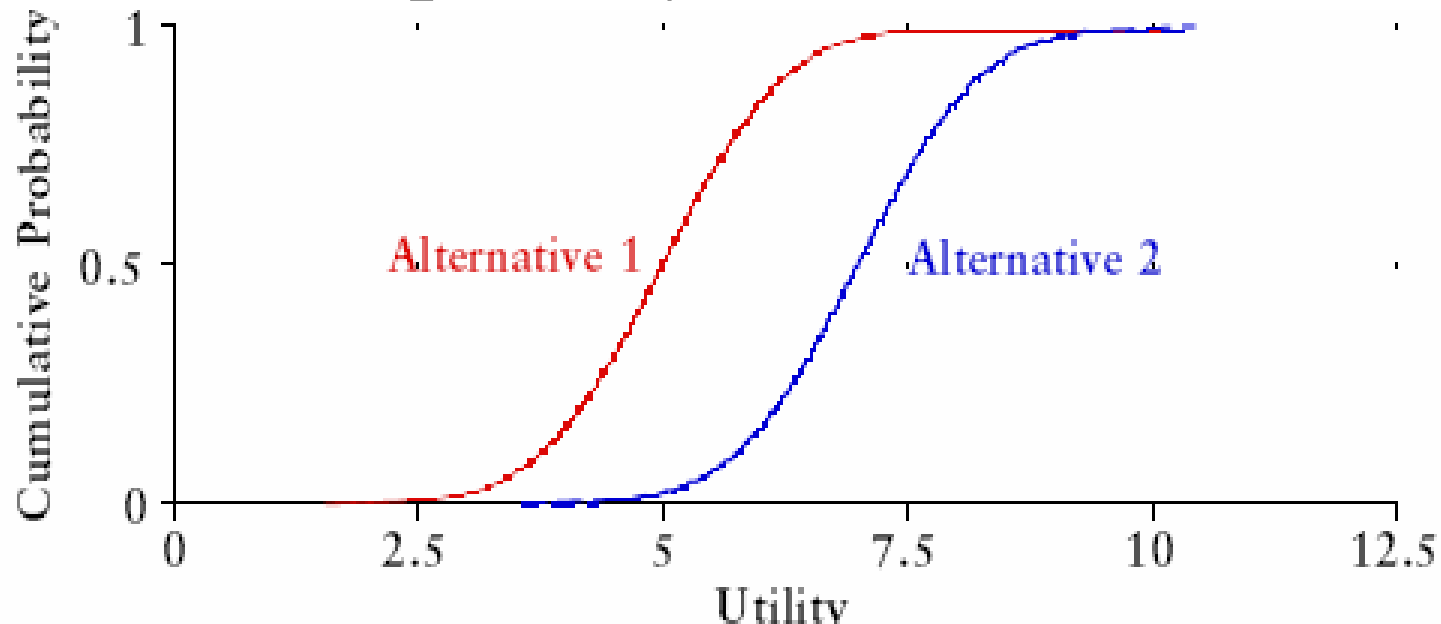


## Stochastic Dominance

- Given the distribution functions  $F_1(x)$  for alternative 1 and  $F_2(x)$  for alternative 2.

***$F_2(x)$  dominates  $F_1(x)$  if and only if***

$$F_2(x) \leq F_1(x) \text{ for all } x.$$



# 3. Return of Security Investments (ROSI)



## Stochastic Dominance and ROSI

- The idea of stochastic dominance is used as criterion for the security investment decision:
  - Random variable  $X$ : NetBenefit (NB)
  - Distribution: triangular distribution
- The result of the ROSI computation is a distribution
  - due to the uncertainty of input data.

# 4. APPLICATION OF THE STATISTICAL APPROACH

# 4. Application of the statistical approach



- Examined institution: a medium-sized German real estate enterprise
- Aim of the examination: **find efficient safeguards to cope with natural hazards and other catastrophes resulting in a long-term interruption of the primary data centre**
- Method
  - Statistical ROSI approach
  - searching for the stochastic dominant distribution in a pool of alternatives

# 4. Application of the statistical approach



## Security bundles (emergency data center)

$B_0$	$B_1$	$B_2$	$B_3$
	X	X	X
		X	X
			X
Status Quo (no emergency data center)	Operation of IBM iSeries system	IBM iSeries plus further IBM xSeries software	IBM iSeries plus further IBM xSeries software plus additional software

- Annual Costs
  - $Costs_0 = 0 \text{ EUR}$
  - $Costs_1 = 8160 \text{ EUR}$
  - $Costs_2 = 16820 \text{ EUR}$
  - $Costs_3 = 18820 \text{ EUR}$

# 4. Application of the statistical approach



## Annual Loss Expectancy (ALE) due to widespread business interruption

- Many employees are not able to do their business.
- Additionally there is lost turnover (rental).
- Loss depends on the *MTTR (Mean Time to Repair)*.
- Based on the expert estimations there were computed the a-, b- and c-values.

# 4. Application of the statistical approach



## Annual Loss Expectancy (ALE)

- O: Emergency outcome
- $B_0: I_0(O) = (1\ 281\ 600; 3\ 355\ 200; 7\ 776\ 000)$ .
- Based on statistics dealing with natural hazard related to buildings in Switzerland: The yearly frequency of such an outcome is  $P = (0,00036; 0,00082; 0,0084)$ .
  - $P = 0,82\text{‰}$  is equivalent to “it happens every 1221 years”
- Hence,  $ALE_0 = (461; 2751; 65318)$ .

# 4. Application of the statistical approach



## Annual Loss Expectancy (ALE)

- Implementation of bundles  $B_1$ ,  $B_2$  and  $B_3$  means an increasing reduction of MTTR:

$$I_0(O) > I_1(O) > I_2(O) > I_3(O)$$

- The emergency probability is not influenced by the bundles.
- *Hence,*

$$ALE_1 = (288; 2063; 43546), \quad ALE_2 = (231; 1720; 34836)$$

and  $ALE_3 = (173; 1375; 28305)$ .



# 4. Application of the statistical approach



## Net benefit

- Using the net benefit formula

$$\mathbf{NetBenefit}_k = \mathbf{ALE}_0 - \mathbf{ALE}_k - \mathbf{Costs}_k$$

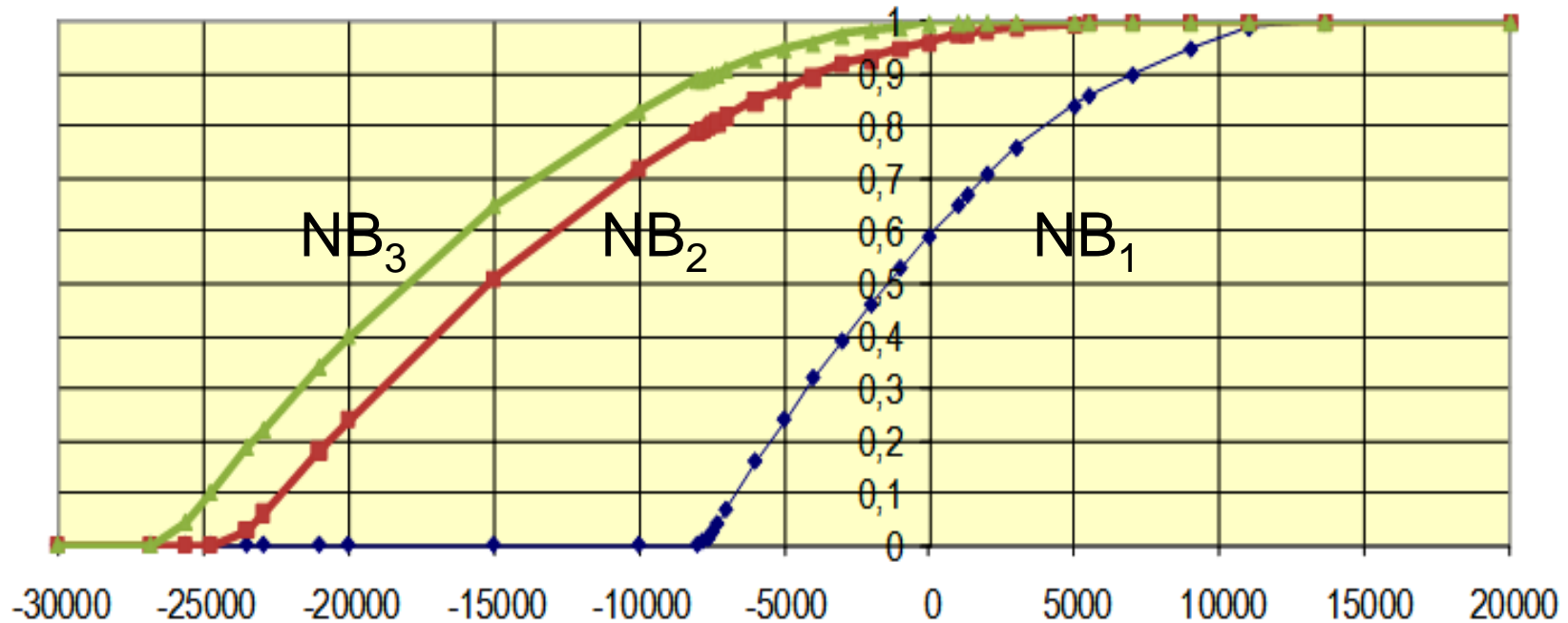
we get  $NetBenefit_1 = (-7987; -7472; 13612)$ ,  
 $NetBenefit_2 = (-24750; -22917; 5502)$  and  
 $NetBenefit_3 = (-26807; -25605; 1325)$ .

- The expectancy values of the net benefit are:  
 $E(B_1) = -616$  EUR,  $E(B_2) = -14055$  EUR and  
 $E(B_3) = -17029$  EUR.

# 4. Application of the statistical approach



## Cumulative distribution of the net benefit



- $NB_1$  dominates  $NB_2$  and  $NB_2$  dominates  $NB_3$ .
- $NB_1(0) = P(NB_1 \leq 0) = 0,592 = 59,2\%$ . So, the probability of a positive net benefit is 40,8%.

# 5. CONCLUSION

## Conclusion

- Using (triangular) distributions instead of single values takes into consideration the uncertainty of input data. The results are as precise as possible.
- It is possible to compute distribution functions which help to decide what kind of security bundle should be implemented if one asks for the economy of this bundle.
- If the mean value of net benefit of the stochastic dominant bundle is less than zero one should also analyze the **additional profit** which could be image improvement, increase of the company value etc.

# Thank You for Your attention!

## You can ask for the slides by email.

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